



**INSTITUUTDAG 2007  
MERIETE TROFEE  
INSTITUTE DAY 2007  
MERIT TROPHY**

**SPERDATUM VIR INSKRYWINGS / CLOSING DATE FOR ENTRIES  
20/10/2007**

**SLEGS AGENTE MET 'N MINIMUM VAN 3 JAAR ONDERVINDING.  
ONLY AGENTS WITH A MINIMUM OF 3 YEARS EXPERIENCE.**

NAAM VAN AGENT / NAME OF AGENT: \_\_\_\_\_

NAAM VAN FIRMA / NAME OF AGENCY: \_\_\_\_\_

TEL: \_\_\_\_\_ FAX: \_\_\_\_\_

NO	BESKRYWING / DESCRIPTION	GRADERING / RATING	PUNTE / POINTS
1	Sluitingskoers en konstante verkope van minstens R 1.5 miljoen Closing ratio and consistent sales in excess of R 1.5 million	10	
2	Konstante aktiwiteite: werwing, verkryging van alleenmandate en skouhuise. Werwings area: _____ Werwings per maand: _____ Consistant basics: listings, obtaining sole mandate and show house. Listing Area: _____ Listings per month: _____	10	
3	Ander kwalifikasies (eiendomsverwant bv: CRS, TRESS, DIP- APP, CAPM, CCIB. Other qualifications (property related e.g: CRS, TRESS, DIPP- APP, CAPM, CCIB.	10	
4	Aktiwiteite in die industrie uitgesluit bemarking en bestuur. Activities in the industry other than selling and managing.	10	
5	'n Aktiewe spanlid. An active team player	10	
6	Die kandidaat verleen hulp met werwing, oriëntering en opleiding van ander agente The candidate assists in recruiting, orientation and training of other agents.	10	
7	Positiewe houding teenoor kollegas binne en buite die firma Positive attitude towards colleagues within and outside the firm	10	
8	Kwaliteit van administrasie Quality of admin work	10	
	<b>TOTAAL / TOTAL</b>	<b>80</b>	

